

Message Text

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ACTION EA-07

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /015 W

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R 040522Z APR 74

FM AMEMBASSY SEOUL

TO USDOC WASHDC

INFO SECSTATE WASHDC 3170

AMCONSUL HONG KONG

AMEMBASSY SINGAPORE

AMEMBASSY TOKYO

UNCLAS SEOUL 2137

E.O. 11652: NA

TAGS: BEXP, KS

SUBJ: INVITATION FOR PREQUALIFICATION FOR BUSAN PORT
CONSTRUCTION PROJECTS

REF: A. STAE A-1912, MARCH 7, 1974

B. SEOUL A-331, OCT. 5, 1973

1. INVITATIONS FOR PREQUALIFICATION FOR CONSTRUCTION CONTRACTORS FOR THE IBRD-FINANCED BUSAN PORT EXPANSION HAVE BEEN DISTRIBUTED AMONG FOREIGN EMBASSIES IN SEOUL BY LYON ASSOCIATES, INC. ON BEHALF OF BUSAN PORT AUTHORITY (BPA) OF ROKG MINISTRY OF TRANSPORTATION (MOT). THE THREE PROJECTS INVOLVED WILL BE LET EITHER SINGLY OR BY ANY GROUPING THEREOF ON A UNIT PRICE LIMP-SUM BASIS FOR ALL PROCUREMENT AND ERECTION.

2. PROJECTS WILL BE FINANCED JOINTLY BY ROKG FOR LOCAL COSTS AND IBRD FOR FOREIGN EXCHANGE. TOTAL PROJECT COSTS \$131 MILLION INCLUDING \$80 MILLION FOREIGN EXCHANGE THROUGH IBRD.

3. BIDDING ON THESE PROJECTS IS LIMITED TO MEMBERS OF IBRD AND SWITZERLAND. DREDGING PROJECT -- APPROXIMATELY 8 MILLION CUBIC METERS DREDGED MATERIAL. FIRST RECLAMATION PROJECT -- APPROXIMATELY 585,000 SQUARE METERS OF
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AREA, INCLUDING ROUGH GRADING, CONSOLIDATION OF DREDGE

FILL, 1,500 INERAR METERS OF SEAWALL AND 1,100 LINEAR METERS OF QUAY WALL. SECOND RECLAMATION PROJECT-- APPROXIMATELY 67,000 SQUARE METERS INCLUDING ROUGH GRADING, CONSOLIDATION OF DREDGE FILL, 280 LINEAR METERS OF SEAWALL AND 480 LINEAR METERS OF QUAY WALL.

4. REQUESTES FOR PREQUALIFICATION DOCUMENTS MUST BE IN WRITING AND INCLUDE FIVE COPIES OF ARTICLES OF INCORPORATION, FINACIAL STATEMENTS AND SUMMARIES OF CONSTRUCTION EXPERIENCE. PREQUALIFICATION DOCUMENTS AVAILABLE STARTING MARCH 25, 1974 AND COMPLETED PRE-QUALIFICATION DOCUMENT IN FIVE COPIES IN ENGLISH(KOREAN CONTRACTORS SUBMIT FIVE COPIES IN BOTH ENGLISH AND KOREAN) ACCEPTED NO LATER THAN MAY 15, 1974 IN OFFICE OF BUSAN PORT AUTHORITY, MINISTRY OF TRANSPORTATION, CPO BOX 5490, SEOUL, 100, KOREA. QUESTIONS SHOULD BE DIRECTED TO THE U.S. CONSULTANT, LYON ASSOCIATES, INC., PO BOX 559, KWANG HWA MUN, SEOUL, 110, KOREA.

5. LYON ASSOCIATES IS ALSO SEEKING SPECIFIC INFORMATION RELATED TO CARGO HANDLING EQUIPMENT FOR USE IN FINAL STRUCTURAL DESIGNING FOR PORT EXPANSION. INQUIRIES RELATED TO CARGO HANDLING EQUIPMENT SHOULD BE ADDRESSED DIRECT TO MR. ARIE KOENE, OPERATION AND EQUIPMENT SPECIALIST, LYON ASSOCIATES, INC., PO BOX 559, KWANG HWA MUN, SEOUL, 110, KOREA.

6. GENERAL INFORMATION ON THE OVERALL PROJECT, SOME OF WHICH IS NEWLY OBTAINED, IIS AS FOLLOWS:
AT BUSAN -- COMPOSITE PIER WITH TWO CONTAINER BERTHS AND STACKING AREA, GRAIN BERTH WITH 70,000 TON STORAGE SILOS; ALL NECESSARY EQUIPMENT FOR HANDLING CONTAINERS AND UNLOADING GRAIN; BULK HANDLING PIER WITH ONE COAL IMPORT BERTH, TWO FOR ORE AND MINERAL EXPORTS, AND ONE FOR SCRAP AND HEAVY STEEL IMPORTS; APPROPRIATE CRANES AND BULK HANDLING SYSTEMS; DREDGING OF ACCESS CHANNEL; NEW INTERNATIONAL FERRY BERTH WITH PASSENGER AND ROLL-ON/ROLL-OFF TRAFFIC FACILITIES; COASTAL FERRY BERTHS WITH PASSENGER FACILITIES; REHABILITATION OF PIERS FOR GENERAL CARGO; AND NEW MILITARY BERTH (NOT FINANCED BY THE BANK LOAN).
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AT MUKHO--NEW COAL PIERS WITH IMPROVEMENTS TO EXISTING CONVEYOR SYSTEMS, NEW MECHANICAL LOADERS; NEW BELT/RECLAIMER SYSTEM IN EXISTING OPEN STORAGE AREA; DREDGING AT NEW COAL PIERS; RAISING EXISTING BREAKWATER AND STRENGTHENING SIDE SLOPES; AND REHABILITATION OF EXISTING CEMENT AND GENERAL CARGO BERTHS.

7. POST COMMENTS: CONSTRUCTION CONTRACT OFFERING IS

IN ADDITION TO EQUIPMENT SUPPLY OPPORTUNITY ALREADY SUBMITTED IN REPAIRS.

8. LYON OFFICIAL STATED ADVERTISEMENT FOR ENGINEERING REVIEW HAS BEEN WIDELY PUBLISHED. HE BELIEVES U.S. CONSTRUCTION FIRMS ARE COMPETITIVE ALTHOUGH JAPANESE FIRMS WILL STRONGLY COMPETE UTILIZING GEOGRAPHIC ADVANTAGE. OFFICIAL ALSO THINKS JOINT VENTURE BETWEEN U.S. AND LOCAL CONSTRUCTION FIRMS WOULD ADD SIGNIFICANT COMPETITIVE ADVANTAGE. LYON HAS ALREADY RECEIVED NUMBER OF U.S. INQUIRIES INCLUDING HAWAIIAN DREDGING & CONSTRUCTION CO., LTD.

9. LEADING LOCAL CONSTRUCTION COMPANIES WHICH MIGHT BE AVAILABLE FOR JOINT VENTURE INCLUDE:

HYUNDAI CONSTRUCTION CO., LTD. (WTDR: 11-73)
CPO BOX 1826, SEOUL, 100; TEL: 28-7221/71
CABLE: HYUNDAICO, SEOUL; TELEX: HYUNDAI 2309S
SAN FRANCISCO BRANCH: (415) 956-4908

DAE LIM INDUSTRIAL CO., LTD. (WTDR: 04-72)
CPO BOX 5505, SEOUL, 100; TEL: 42-8221/9
CABLE: DAELIMIND, SEOUL; TELEX: DAELIM: 2379S

DONG AH CONSTRUCTION INDUSTRIAL CO., LTD. (WTDR: 12-70)
CABLE: EACONST., SEOUL

KUK DONG CONSTRUCTION CO., LTD. (WTDR: 06-72)
25-5, 1-KA, CHUNG MU-RO, CHUNG-KU, SEOUL, 100
CABLE: CONSTKUKDONG, SEOUL: TEL: 24-1951/5
LOS ANGELES OFFICE: (213) 380-5346
SAMBU CONSTRUCTION CO., LTD. (WTDR: 09-62)
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181-1, 1-KA, HOEHYUN-DONG, CHUNG-KU, SEUL, 100
CABLE: SAMBUCONST, SEOUL: TEL: 24-1441/6; TELEX: SAMBU 28318S.

FOLLOWING FIRMS ARE LISTED AS DREDGERS:

HYUPCHIN CO, LTD. (WTDR: N/A)
CPO BOX 3396, SEOUL; 100; TEL: 23-6951/4
CABLE: HYUPCHINCO, SEOUL
E.H. CHANG, PRESIDENT

KOREA DREDGING CORP. (WTDR: 11/71), QUASI-GOVERNMENT
CPO BOX 5389, SEOUL, 100; TEL: 26-6726
CABLE: KDREDGINGCO, SEOUL

SUKNAK INDUSTRIES, LTD. (WTDR: N/A)

CPO BOX 2394, SEOUL, 100; TEL: 23-9832

CABLE: SUKNAK, SEOUL

B.S. PARK, PRESIDENT

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 04 APR 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974SEOUL02137
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740075-0915
From: SEOUL
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740465/aaaachub.tel
Line Count: 173
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 4
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: A. STAE A-1912, MARCH 7, 1974
Review Action: RELEASED, APPROVED
Review Authority: shawdg
Review Comment: n/a
Review Content Flags:
Review Date: 13 MAY 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <13 MAY 2002 by bryansd0>; APPROVED <17 DEC 2002 by shawdg>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: INVITATION FOR PREQUALIFICATION FOR BUSAN PORT CONSTRUCTION PROJECTS
TAGS: BEXP, KS
To: COM
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005